

# Appia®

## Pricing + Implementation

The implementation procedures below are led by an experienced Subject Matter Expert dedicated to ensuring the customer’s successful adoption of Appia meets project contract administration requirements according to the customer-defined success factors. Summary of implementation approach and deliverables:

### Licensing

	<b>0-9</b>	<b>10-19</b>	<b>20-29</b>
	seats	seats	seats
+ Fee per License/year*	\$2,000	\$1,900	\$1,800
	<b>30-39</b>	<b>40-49</b>	<b>50+</b>
	seats	seats	seats
+ One-time implementation fee may apply**	\$1,700	\$1,600	\$1,500

\*Read-only & Reviewer licenses are no cost. Appia licensing includes unlimited Doc Express internal/external users.

\*\*Implementation fee is waived if there is an initial purchase of 3 or more licenses upfront.

#### PHASE 1

Pre-implementation analysis & kickoff

- + Customer data set and role review (item/material specs, reporting needs, project settings, etc.)
- + Customer process, workflows, and data reviews

#### PHASE 2

Implementation (Customer tailored training and configuration)

- + Project administration functionality + inspection (precon setup, item import, funding, COs, pay estimate, daily reporting, etc.)
- + Customer account configuration (item/material data, daily report custom fields, system picklists, measurement calculations, project settings, document workflows, etc.)

#### PHASE 3

Post-Implementation Support + Optimization

- + Customer Success and Customer Support period (unlimited)
- + Production project loaded and conduct use assessment
- + Determine any adjustments, refreshers, or additional setup needed



*Depending on customer schedules Appia can be up and running in a matter of days. The onboarding schedule may be expedited or extended based on project needs.*

**“It’s really simple, especially with the entry level folks that pick up on computers fast. A better example is that the 65-year olds that start working with it like it and think it’s easy – which is probably a bigger testament.”**

**TOM NEAD**

REGIONAL MANAGER FOR THE CONSTRUCTION MANAGEMENT GROUP  
OF FELSBURG HOLT & ULLEVIG’S (FHU)